

## BEFORE THE ARIZONA CORPORATION Commission **COMMISSIONERS** AZ CORP COLLINION DOCKET COLL. CL

3 **BOB STUMP - CHAIRMAN** GARY PIERCE 4 **BRENDA BURNS BOB BURNS** 

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IN THE MATTER OF THE APPLICATION OF COMMUNITY WATER COMPANY OF

GREEN VALLEY FOR AUTHORITY TO BORROW UP TO \$3.4 MILLION FROM

COMPASS BANK AND COMPASS MORTGAGE CORPORATION FOR THE

PURPOSES OF (1) REFINANCING UP TO \$2.2 MILLION IN EXISTING LONG-TERM

11 DEBT: AND (2) ISSUING AN ADDITIONAL \$1.2 MILLION IN LONG-TERM DEBT,

12 UNDER A.R.S. §§ 40-301 AND 40-302. DOCKET NO. W-02304A-14-0041

NOTICE OF FILING STAFF RESPONSE TO PROCEDURAL ORDER

On July 11, 2014, a procedural order was filed in the above captioned matter that posed several questions to Staff. Staff hereby provides notice of filing the attached memos prepared by Teresa Hunsaker and Jian Liu responding to the procedural order questions.

RESPECTFULLY SUBMITTED this 31st day of July , 2014.

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Original and thirteen (13) copies of the foregoing filed this  $31^{st}$  day of 24 July , 2014, with:

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Docket Control Arizona Corporation Commission 1200 West Washington Street

26 Phoenix, Arizona 85007

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Charles H. Hains Attorney, Legal Division

Arizona Corporation Commission 1200 West Washington Street Phoenix, Arizona 85007

(602) 542-3402

Arizona Corporation Commission

DOCKETED

JUL 3 1 2014

**DOCKETED BY** 



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1	Copy of the foregoing mailed this
2	$\frac{31^{\text{st}}}{2014}$ , to:
3	Jason D. Gellman
4	ROSHKA DeWULF & PATTEN, PLC One Arizona Center
5	400 East Van Buren Street, Suite 800 Phoenix, Arizona 85004
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### STAFF'S REPLY TO THE PROCEDURAL ORDER DATED JULY 11, 2014 COMMUNITY WATER COMPANY OF GREEN VALLEY DOCKET NO. W-02304A-14-0041

Pursuant to the procedural order issued on July 11, 2014, the Administrative Law Judge ("ALJ") ordered Staff to address the following topic: Provide a detailed financial analysis of the Company (similar to the analysis performed for Staff's recommended authorization to refinance \$1,120,000 in existing long-term debt) to reflect the issuance of a \$3,400,000, 20 year amortizing loan, at both the taxable swap rate of 5.80 percent per annum and the tax exempt swap rate of 3.97 percent per annum.

Although the question posed by the procedural order states \$1,120,000, Staff's recommends approval for the authorization of \$2,120,000 of debt, along with Staff's recommended conditions and thus responds as follows.

Consistent with the ALJ's request, Staff has provided detailed financial analysis of Community Water Company of Green Valley's ("Company") application to reflect the issuance of \$3,400,000 of debt as originally requested by the Company. Staff's analysis is presented in ALJ Requested Schedule TBH-1. Column [A] of the schedule reflects the Company's revised historical financial information for the year ended December 31, 2013, and Column [B] presents pro forma financial information that modifies Column [A] to reflect issuance of a \$3,400,000, 20-year amortizing loan at the Taxable Swap Rate of 5.80 percent per annum. Column [C] presents pro forma financial information that modifies Column [A] to reflect issuance of a \$3,400,000, 20-year amortizing loan at the Tax Exempt Swap Rate of 3.97 percent per annum.

ALJ Requested Schedule TBH-2 reflects Income Statements utilized for selected financial information. ALJ Requested Schedule TBH-2 Column [A] reflects the 2012 Income Statement provided with the Annual Report to the Commission, Column [B] reflects the Company Actual 2012 Income Statement, Column [C] reflects the Company Projected 2013 Income Statement and Column [D] reflects the Company Projected 2014 Income Statement.

ALJ Requested Schedule TBH-3 is the Loan Amortization Schedule for a 20-year loan at the Taxable Swap Rate of 5.80 percent per annum. Based on ALJ Requested Schedule TBH-3, the remaining principal due in 2029 is approximately \$1,245,742. ALJ Requested Schedule TBH-4 is the Loan Amortization Schedule for a 20-year loan at the Tax Exempt Swap Rate of 3.97 percent per annum. Based on ALJ Requested Schedule TBH-4, the remaining principal due in 2029 is approximately \$1,116,646.

On ALJ Requested Schedule TBH-1, the Company's current 5.16 DSC results as of December 31, 2013, with existing debt from Column [A] Line 13. A pro forma 4.30 DSC results for the scenario described above for Column [B] Line 13, and a pro forma 5.02 DSC results for the scenario described above for Column [C] Line 13. The DSC from both scenarios shows that cash flow from operations is sufficient to cover debt service.

Staff continues to recommend the Company be granted the authorization to enter into a loan in an amount not to exceed \$2,120,000 for existing long-term debt pursuant to a loan agreement with Compass Bank and Compass Mortgage Corporation and at an interest rate not to exceed 5.8 percent per annum with a 20-year amortization and a 15-year maturity with any principal not paid due in 2029. The remainder of the Company's \$3,400,000 request for authorization to borrow funds should be denied.

Originator:

Teresa Hunsaker

# FINANCIAL ANALYSIS

### Selected Financial Information

		[A] <sup>1</sup>		[B] <sup>:</sup> <u>Tax Sw</u> ap F		[C] <sup>3</sup> Tax Exempt Sv	vap Rate
		<u>12/31/2013</u>		<u>Form</u>	<u>na</u>	Pro Forn	<u>na</u>
1 2 3 4	Operating Income Depreciation & Amort. Income Tax Expense	\$ 363,147 874,279 0		\$ 363,147 874,279 0		\$ 363,147 874,279 0	
5 6 7 8	Interest Expense Repayment of Principal	99,373 140,500		194,757 92,859		132,926 113,669	
9 10 11	TIER [1+3] ÷ [5]	3.65		1.86		2.73	
12 13 14 15	DSC [1+2+3] ÷ [5+6]	5.16		4.30		5.02	
16 17	Capital Structure						
18 19	Short-term Debt	460,752	4.0%	553,611	4.4% 4	574,421	4.6% 4
20 21	Long-term Debt <sup>5</sup>	2,236,291	19.6%	3,307,141	26.3%	3,286,331	26.1%
22 23	Common Equity	8,735,686	76.4%	8,735,686	69.4%	8,735,686	69.4%
24 25 26	Total Capital	\$ 11,432,729	100.0%	\$ 12,596,438	100.0%	\$ 12,596,438	100.0%
27 28	Capital Structure (inclusive of AIAC and Net	CIAC)					
29 30	Short-term Debt	460,752	1.5%	553,611	1.7%	574,421	1.8%
31 32	Long-term Debt <sup>5</sup>	2,236,291	7.3%	3,307,141	10.4%	3,286,331	10.3%
33 34	Common Equity	8,735,686	28.5%	8,735,686	27.4%	8,735,686	27.4%
35 36	Advances in Aid of Construction ("AIAC")	7,392,319	24.1%	7,392,319	23.2%	7,392,319	23.2%
37 38	Contributions in Aid of Construction ("CIAC") 6	11,875,343	38.7%	11,875,343	37.3%	11,875,343	37.3%
39 40 41	Total Capital (Inclusive of AIAC and CIAC) 7	\$ 30,700,391	100.0%	\$ 31,864,100	100.0%	\$ 31,864,100	100.0%
42 43	AIAC and CIAC Funding Ratio <sup>8</sup> (35+37)/(39)		62.8%		60.5%		60.5%

<sup>1</sup> Column [A] is based on financial information for the year ended December 31, 2013 Unaudited Unconsolidated Financial Statements. Company revised with Data Request.

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<sup>46</sup> See ALJ Requested Schedule TBH-2, Column [C].

<sup>&</sup>lt;sup>2</sup> Column [B] is Column [A] modified to reflect issuance of the proposed \$3.4 debt financing amortized for 20 year term at 5.8 percent per annum based on Taxable Swal 47 48 See ALJ Requested Schedule TBH-3. As requested in Procedural Order dated July 11, 2014.

<sup>49 3</sup> Column [C] is Column [A] modified to reflect issuance of the proposed \$3.4M debt financing amortized for 20 year term at 3.97 percent per annum based on Tax Exemp 50 Swap Rate. See ALJ Requested Schedule TBH-4. As requested in Procedural Order dated July 11, 2014.

<sup>&</sup>lt;sup>4</sup> Pro Forma Short-term Debt represents the first year principal repayment on the proposed loan. 51

<sup>52</sup> <sup>5</sup>Long Term Debt based on balance of the \$3.4 million loan at the end of year one. As requested in Procedural Order dated July 11, 2014.

<sup>53</sup> <sup>6</sup> Net CIAC balance (i.e. less; accumulated amortization of contributions).

<sup>&</sup>lt;sup>7</sup> Total Capital does not include of the amount for Maintenance Reserves of \$145,177. Maintenance Reserves not included in Capital Structure for the purpose of this Financial An 54 55

<sup>&</sup>lt;sup>8</sup> Staff typically recommends that combined AIAC and Net CIAC funding not exceed 30 percent of total capital, inclusive of AIAC and Net CIAC,

<sup>56</sup> for private and investor owned utilities.

	[A] 2012 Annual Report		[B] Company 2012 Actual		2	[C] Company 2013 Projected				
	Incom	ne Statement	' Inc	come Statement	2	Income Statement	23	Income Staten	nent	
evenues										
Metered Water Revenues	\$	3,786,566	\$	3,776,075	\$	\$ 3,745,092		\$ 3,	749,600	
Miscellaneous Service Revenue		14,905								
Other Water Revenue	\$	65,264		90,659		88,069			91,400	
otal Revenues	Ф	3,866,735	\$	3,866,734	1	3,833,161		\$ 3,	841,000	
perating Expenses <sup>4</sup>										
General and Administrative				769,241		878,494			799.400	
Pumping				306,867		291,345			377.800	
Transmission & Distribution				432,613		372,676			442,400	
Customer Accounting				416,394		411,975			478,800	
Water Treatment				124,409		152,155			179,400	
Source of Supply				18,111		18,229			19,500	
Other Taxes (Property & Payroll)				203,998		221,290		:	235,400	
Subtotal Operating Expenses				2,271,633		2,346,164			532,700	
Salaries and Wages		841,197								
Purchased Power		223,175								
Chemicals		28,170								
Repairs and Maintenance		81,103								
Office Supplies Expense		5,676								
Outside Services		284,788								
Contractual Services - Testing		9,221								
Rent - Building		1,941								
Rent - Equipment		.,								
Transportation Expense		69,921								
Insurance - General Liability		51,337								
Insurance - Other		160,990								
Regulatory Expense - Other		24,000								
Miscellaneous Expense		267,328								
Depreciation and Amortization Expense		822,813		812,150		874,279		9	931,400	
Taxes Other than Income		356.799		271,256	5	249.571	5		236.900	
Property Taxes		126,581				= 10,011		·	.00,000	
otal Operating Expenses	\$	3,355,040	\$	3,355,039	\$	3,470,014		\$ 3,7	701,000	
perating Income	\$	511,695	\$	511,695	\$				140,000	
ther Income (Expense)										
Interest and Dividend Income	\$	23,960								
Non-Utility Income		146,357		170,079	6	37,688	6		34,800	
F		-								
Miscellaneous Non-Utility Expenses										
Miscellaneous Non-Utility Expenses Interest Expense		(114,758)		(114,758)		(108,410)		(*	139,000	
· · · · · · · · · · · · · · · · · · ·	\$	(114,758) 55,559	\$	(114,758) 55,321	\$				139,000 104,200	

<sup>&</sup>lt;sup>1</sup> 2012 Annual Report Income Statement docketed to the Commission.

<sup>&</sup>lt;sup>2</sup> Unconsolidated 2014 Income Statements docketed on February 19, 2014 for W-02304A-14-0041

<sup>&</sup>lt;sup>3</sup> Consolidated 2013 Financial Statements docketed on April 14, 2014 for W-02304A-14-0041.

<sup>&</sup>lt;sup>4</sup>Operating Expenses were provided within these specific expense categories not those required by reporting on Annual Report.

<sup>&</sup>lt;sup>5</sup> Sales Taxes Adjusted from Revenues in Projected Income Statements

<sup>&</sup>lt;sup>6</sup> Net Other Expenses for Non-Operating Expenses

# Community Water Company of Green Valley Docket No. W-02304A-14-0041 Application For Financing of Long-Term Debt

ALJ Requested Schedule TBH-3

### LOAN DATA:

Loan Amount Requested	\$3,400,000 Per l	Procedural Order dated July 11, 2014		
Down Payment:	\$0			
Amount Financed:	3,400,000			
Number of years:	20	Compounding Periods:	12	
Interest rate (r):	5.80%	APR:	5.96%	
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### LOAN AMORTIZATION SCHEDULE

			Paym	ents				
		Beginning-			End-of-month			
	Loan	of-month	Interest	Principal	principal	Annual	Annual	Annual
	payment	principal	[ r * (2)]	[(1) - (3)]	[(2) - (4)]	Interest	Principal	Debt Payment
od	(1)	(2)	(3)	(4)	(5)	(6)	(7)	(8)
1	\$23,967.99	\$3,400,000.00	\$16,433.33	\$7,534.66	\$3,392,465.34			
2	23,967.99	3,392,465.34	16,396.92	7,571.08	3,384,894.26			
3	23,967.99	3,384,894.26	16,360.32	7,607.67	3,377,286.59			
4	23,967.99	3,377,286.59	16,323.55	7,644.44	3,369,642.15			
5	23,967.99	3,369,642.15	16,286.60	7,681.39	3,361,960.76			
6	23,967.99	3,361,960.76	16,249.48	7,718.52	3,354,242.25			
7	23,967.99	3,354,242.25	16,212.17	7,755.82	3,346,486.42			
8	23,967.99	3,346,486.42	16,174.68	7,793.31	3,338,693.12			
9	23,967.99	3,338,693.12	16,137.02	7,830.98	3,330,862.14			
10	23,967.99	3,330,862.14	16,099.17	7,868.83	3,322,993.31			
11	23,967.99	3,322,993.31	16,061.13	7,906.86	3,315,086.46			
12	23,967.99	3,315,086.46	16,022.92	7,945.07	3,307,141.38	\$194,757.30	\$92,858.62	\$287,615.9

Principal Due after 180 payments		
180 Payment / 12 monthly payments =	15 years	\$1,245,741.50

Community Water Company of Green Valley Docket No. W-02304A-14-0041 Application For Financing of Long-Term Debt

ALJ Requested Schedule TBH-4

### LOAN DATA:

Loan Amount Requested	\$3,400,000	Per Procedural Order dated July 11, 201	4	
Down Payment:	\$0			
Amount Financed:	3,400,000			
Number of years:	20	Compounding Periods:	12	
 interest rate (r):	3.97%	APR:	4.04%	
			the second second second second second	

### LOAN AMORTIZATION SCHEDULE

			Paym	ents				
		Beginning-			End-of-month			
	Loan	of-month	Interest	Principal	principal	Annual	Annual	Annual
	payment	principal	[ r * (2)]	[(1) - (3)]	[(2) - (4)]	Interest	Principal	Debt Payment
Period	(1)	(2)	(3)	(4)	(5)	(6)	(7)	(8)
1	\$20,549.62	\$3,400,000.00	\$11,248.33	\$9,301.29	\$3,390,698.71			
2	20,549.62	3,390,698.71	11,217.56	9,332.06	3,381,366.65			
3	20,549.62	3,381,366.65	11,186.69	9,362.94	3,372,003.71			
4	20,549.62	3,372,003.71	11,155.71	9,393.91	3,362,609.80			
5	20,549.62	3,362,609.80	11,124.63	9,424.99	3,353,184.81			
6	20,549.62	3,353,184.81	11,093.45	9,456.17	3,343,728.64			
7	20,549.62	3,343,728.64	11,062.17	9,487.45	3,334,241.18			
8	20,549.62	3,334,241.18	11,030.78	9,518.84	3,324,722.34			
9	20,549.62	3,324,722.34	10,999.29	9,550.33	3,315,172.01			
10	20,549.62	3,315,172.01	10,967.69	9,581.93	3,305,590.08			
11	20,549.62	3,305,590.08	10,935.99	9,613.63	3,295,976.45			
12	20,549.62	3,295,976.45	10,904.19	9,645.44	3,286,331.01	\$132,926.50	\$113,668.99	\$246,595.49

Principal Due after 180 payments 180 Payment / 12 monthly payments = \$1,116,646.11 15 years

### MEMORANDUM

DATE:

July 31, 2014

TO:

Teresa Hunsaker

Public Utilities Analyst II

Utilities Division

FROM:

Jian W. Liu

Utilities Engineer
Utilities Division

RE:

Staff's Reply to the Company's Response to Staff Report

Community Water Company of Green Valley Docket No. W-02304A-14-0041 (Financing)

### Introduction and Background

On February 12, 2014, Community Water Company of Green Valley ("CWCGV" or the "Company") filed an application with the Arizona Corporation Commission ("ACC" or "Commission") for authority to borrow up to \$3.4 million from Compass Bank and Compass Mortgage Corporation ("Compass") for two purposes: (1) to refinance up to \$2.2 million in existing long term debt; and (2) to issue up to \$1.2 million in additional debt to remove the Company's existing 1,000,000 Reservoir No. 2 ("Existing Storage Tank"), and install an aboveground 2,000,000 gallon steel storage tank ("New Storage Tank").

On June 23, 2014, the Commission's Utilities Division ("Staff") filed a Staff Report recommending approval for authorization to refinance up to \$2,120,000 in existing long-term debt, along with recommended conditions. Staff further recommended denial of the Company's financing request to issue \$1,200,000 in long-term debt to install the New Storage Tank.

On July 2, 2014, CWCGV filed a Response to Staff Report objecting to, among other things, Staff's recommended denial of the Company's financing request to install the New Storage Tank.

In a Procedural Order dated July 11, 2014, the Administrative Law Judge ("ALJ") ORDERED that Staff shall file a Reply to the Company's Response no later than July 31, 2014, to address the following topics:

ALJ Question No. 1: Provide Staff's position as to whether the Existing Storage Tank should be replaced by a comparable sized 1,000,000 gallon storage tank. If Staff believes that the Existing Storage Tank does not need to be so replaced, provide an engineering analysis to explain why not.

Staff' Response: Staff believes that the Existing Storage Tank should be closed and that there are more cost effective solutions to address the concerns the Company has raised in support of tank replacement. The Company will have adequate storage capacity without the Existing Storage Tank. Arizona Department of Environmental Quality ("ADEQ") storage requirements, pursuant to Arizona Administrative Code ("AAC") R18-5-503, are as follows.

- A. The minimum storage capacity for a CWS<sup>1</sup> or a non-community water system that serves a residential population or a school shall be equal to the average daily demand during the peak month of the year. Storage capacity may be based on existing consumption and phased as the water system expands.
- B. The minimum storage capacity for a multiple-well system for a CWS or a non-community water system that serves a residential population or a school may be reduced by the amount of the total daily production capacity minus the production from the largest producing well.

Based on CWCGV 2013 water use data, the average daily demand during the peak month in 2013 was 2,318,533 gallons per day. If CWCGV has only one well, the minimum storage capacity needed for the Company's water system is 2,318,533 gallons. However, CWCGV's existing water system consists of four wells capable of producing approximately 6,150 gallons per minute ("GPM") of total capacity, and four storage facilities with total storage capacity of 5,600,000 gallons.

Staff has inquired of the Company what conditions it assumed in order to determine it needs the additional storage capacity offered by replacing the existing reservoir with a storage tank 1 million gallons greater in capacity. CWCGV assumes for planning purposes that a major power outage is in effect and no production is possible<sup>2</sup>. CWCGV assumes a power outage lasting 48 hours, that all the Company's wells have no production for the duration of the 48 hour power outage and that the customers still use the same amount of water as during the peak month.

Staff's recommendation to investigate the possibility of upgrading one of its two on-site generators so the upgraded on-site generator can power the well pumps in case of an emergency is reasonable and should be adapted. CWCGV installed two (2) generators at the well-sites in 2006. Now the Company lists numerous concerns regarding the on-site generators. During Staff's discovery period, Staff sent out six (6) sets of DRs. The Company has consistently stated that the potential for a prolonged power failure by Tucson Electric Power Company ("TEP") is the top reason why the new storage facility is needed. Therefore, Staff's recommendation to investigate the possibility of upgrading one of its two on-site generators so the upgraded on-site generator can power the well pumps in case of an emergency is directly responsive to the concern CWCGV is attempting to address, is reasonable and should be adapted.

<sup>&</sup>lt;sup>1</sup> Community Water System

<sup>&</sup>lt;sup>2</sup>Data Requests ("DR") No. 4

Community Water Company of Green Valley Docket No. W-02304A-14-0041 (Financing) Page 3

ALJ Question No. 2: Explain Staff's position on each of those claimed benefits (listed below) and whether and to what extent Staff considered them in reaching its recommendations.

The Company claims that the New Storage Tank will benefit the water system by:

- 1) reducing pumping costs at Well No. 10; Staff' Response: The Company has not demonstrated how much the pumping costs at Well No. 10 can be reduced. If Staff's recommendations are adapted, CWCGV can save up to \$1.2 million.
- providing 48 hours of emergency water supply;
   Staff Response: See Staff' Response to ALJ Question No. 1.
- 3) eliminating the need for a pressure pump at the Reservoir No. 2 site; Staff Response: There is no need for a pressure pump at the Reservoir No. 2 site if it is closed.
- eliminating the maintenance costs associated with repairing the Existing Storage Tank; and
  Staff Response: There are no maintenance costs associated with repairing the Existing Storage Tank if it is closed.
- 5) providing better protection from contamination and vandalism.
  Staff Response: There is no contamination and vandalism if the Existing Storage
  Tank is closed.

ALJ Question No. 3: Explain why adjustments were made to the categories labeled "Attorney Fees," "Overhead (5%)," and "Contingency."

Staff' Response: First, CWCGV did not explain whether the \$20,000 in Attorney Fees is just for the New Storage Tank or for the entire financial application. It is excessive if it is only for the New Storage Tank. Second, the Company added \$292,186 to the Total Tank Bid of \$710,000 for the 1.0-million gallon storage tank. Therefore, other costs consist of 41.15% of the project costs. It is not reasonable to have Attorney Fees, Overhead, Contingency, and other costs as high as 41.15% of the Total Tank Bid. Staff recommends these adjustments in the event the Commission decides to approve the Company's proposed project to add additional storage.

### Recommendations

Staff's recommendations have not changed based on the additional information filed by the Company on July 9, 2014.